



# Smaller Differences in Bigger Cities

## Regional (Im)obility and Spatial Inequalities in the Gender Pay Gap

Natascha Nisic

*Lehrstuhl für Soziologie und Empirische Sozialforschung, FAU  
Nürnberg/ Institut für Arbeitsmarkt- und Berufsforschung  
(IAB)*

Rational-Choice Seminar, Venice International University,  
11/30-12/4 2009

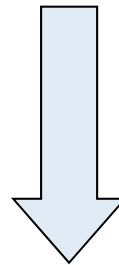
Rechts- und  
Wirtschaftswissenschaftliche  
Fakultät

Fachbereich  
Wirtschaftswissenschaften

Lehrstuhl für  
Soziologie und  
empirische  
Sozialforschung

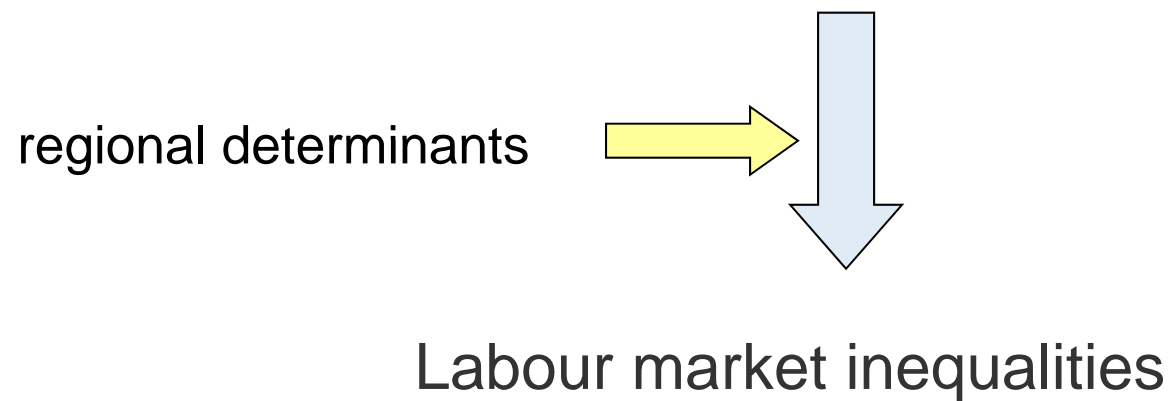
- Regional Sociology & Regional Economics:
  - Relevance of regional opportunity structures for inequality on the labor market
  - In particular urban labor markets are found to be advantageous; → urban wage premium (Glaeser & Maré 2001)
- Mobility research
  - positive effects of regional mobility on individual labour market outcomes (Blau & Duncan 1967)
  - Commuting and migration enables workers to take advantage of better opportunities in distant geographic regions
- How do regional opportunity structures and the mobility of households interact to produce spatial patterns of wage inequality between men and women ?

Differing mobility opportunities by gender



Labour market inequalities

Differing mobility opportunities by gender



- New Home Economics
  - Collective decision making process in households tends to impose mobility restrictions on women (Mincer 1978; Madden 1977,1981)
  - Women's prevalence as secondary earners leads to
    - Lower propensity to move for own career advancement
    - Lower propensity to commute due to household responsibilities
    - Thus women's job search radius is spatially more confined
- Lower *spatial* elasticity of female labor supply

- Economic theory: labour market will penalize agents who exhibit lower inelasticities
  - Women are overrepresented in low-wage local occupations and underrepresented in high-wage local occupations (Ofek & Merrill 1997)
  - Wage differences even in perfect markets without discrimination  
→ no gender pay gap in *local* occupations
- **Basic thesis: size of penalty will vary with labor market size**
  - Greatest penalties incurred in small labor markets
  - Small disadvantages in large labor markets

- Small-Market Effect is intensified by several mechanisms
  - Overeducation (Frank 1978; Büchel & van Ham 2003)
  - Monoposonistic discrimination (Manning 2003; Hirsch et al.2009)
  - Overcrowding (Bergmann 1974)
  
- Control group par excellence: single individuals

- Gender pay gap should be lower in metropolitan areas for married individuals– *ceteris paribus*
- Married women should profit relatively more from living in metropolitan areas – compared to men and single women
- Married men should profit more than single men
  
- Ceteris paribus = accounting for
  - differences in human capital by gender & region & marital status
  - structural determinants that vary by region & gender & marital status



- SOEP 1995-2007
  - Pooled data: age 18-59
  - Married vs. single households (N:18097; N:6923)
  - Region:
    - classification of BBR (Bundesamt für Bauwesen und Raumordnung) : 9 types of regions by settlement structure
    - Type 1: highly urbanized cities (=Hamburg, Frankfurt, München, etc.) → hotspots (Hirsch et al. 2009)
    - Hotspots vs. all other regional types
  - Variants of extended Mincer Equation
    - DV: log(wage) – deflated (base: 2001)
    - IV: human capital, household, occupation, industry + region, sex
  - Random-Effects Model ; Oaxaca-Blinder Decomposition

**Tabelle 3: RE-Regression of log Gross Wages on Urban Size, Married Individuals 1995-2007**

	(1)		(2)		(3)	
	coeff.	std. err.	coeff.	std. err.	coef.	std. err.
<b><i>Humankapital</i></b>						
hours (log)	1.134 ***	0.028	1.143 ***	0.028	1.154 ***	0.029
hours (log) <sup>2</sup>	-0.065 ***	0.005	-0.068 ***	0.005	-0.073 ***	0.005
education	0.070 ***	0.001	0.071 ***	0.001	0.055 ***	0.001
experience	0.030 ***	0.001	0.029 ***	0.001	0.026 ***	0.001
experience2	0.000 ***	0.000	0.000 ***	0.000	0.000 ***	0.000
share part-time	-0.287 ***	0.012	-0.297 ***	0.012	-0.283 ***	0.011
tenure	0.009 ***	0.000	0.009 ***	0.000	0.008 ***	0.000
age	-0.007 ***	0.001	-0.007 ***	0.001	-0.007 ***	0.001
<b><i>Household</i></b>						
child present* sex			-0.039 ***	0.007	-0.039 ***	0.007
child <7 * sex			-0.058 ***	0.007	-0.050 ***	0.007
child present			0.016 ***	0.005	0.018 ***	0.005
child <7			0.014 ***	0.004	0.015 ***	0.004
<b><i>Segregation</i></b>						
Agriculture, non-defined (=ref.)						
Energy					0.183 ***	0.021
Manufacturing					0.149 ***	0.015
Construction					0.162 ***	0.015
Trade					0.066 ***	0.015
Transport					0.105 ***	0.016
Bank Insurance					0.189 ***	0.018
Social & Personal Service					0.116 ***	0.015
Public Administration					0.085 ***	0.015
Firmsize <20 (=ref.)						
firmsize 20 -199					0.080 ***	0.004
firmsize 200-1999					0.122 ***	0.005
firmsize >=2000					0.137 ***	0.005

Fortsetzung Tabelle 3: RE-Regression of log Gross Wages on Urban Size, Married Individuals. 1995-2007, S.43

	(1)		(2)		(3)	
	coeff.	std. err.	coeff.	std. err.	coeff.	std. err.
blue-collar (=ref.)						
white collar (low, medium)					0.106 ***	0.004
white collar (high, managerial)					0.249 ***	0.006
civil service					0.193 ***	0.011
<b>Region</b>						
East Germany	-0.294 ***	0.008	-0.292 ***	0.008	-0.261 ***	0.007
hotspot	0.021 **	0.010	0.022 **	0.010	0.017 *	0.010
<b>hotspot_sex</b>	<b>0.039 ***</b>	<b>0.015</b>	<b>0.037 ***</b>	<b>0.015</b>	<b>0.029 **</b>	<b>0.014</b>
<b>sex</b>	-0.297 ***	0.008	-0.267 ***	0.009	-0.254 ***	0.008
Period dummies	yes		yes		yes	
constant	3.401 ***	0.000	3.411***	0.000	3.322 **	0.049
N (person years)	64059		64059		61649	
N (persons)	12829		12829		12547	
R <sup>2</sup> (overall)	0.710		0.710		0.7521	
Error Variance Components						
σ <sup>2</sup> <sub>v</sub> (individuals)	0.34		0.34		0.29	
σ <sup>2</sup> <sub>ε</sub> (observations)	0.21		0.21		0.20	
rho	0.72		0.72		0.67	

# Gender Pay Gap and Urban Size: Singles

**Tabelle 4: RE-Regression of log Gross Wages on Urban Size, Single Individuals 1995-2007**

	(1)		(2)		(3)	
	coef.	std. err	coef.	std. err	coef.	std. err
<b>Human capital</b>						
hours (log)	1.044 ***	0.056	1.048 ***	0.056	1.038 ***	0.055
hours (log) <sup>2</sup>	-0.052 ***	0.010	-0.053 ***	0.010	-0.057 ***	0.009
education	0.084 ***	0.002	0.084 ***	0.002	0.065 ***	0.002
experience	0.043 ***	0.002	0.043 ***	0.002	0.038 ***	0.002
experience <sup>2</sup>	-0.001 ***	0.000	-0.001 ***	0.000	-0.001 ***	0.000
share part-time	-0.483 ***	0.020	-0.482 ***	0.020	-0.448 ***	0.019
tenure	0.011 ***	0.001	0.011 ***	0.001	0.009 ***	0.001
age	-0.005 ***	0.001	-0.005 ***	0.001	-0.003 **	0.001
<b>Household</b>						
child present* sex			-0.016	0.031	-0.009	0.030
child <7 * sex			-0.198 ***	0.072	-0.227 ***	0.070
child present			-0.003	0.029	0.000	0.027
child <7			0.183 ***	0.070	0.195 ***	0.068
<b>Segregation</b>						
Agriculture, non-defined (=ref.)						
Energy					0.113 **	0.052
Manufacturing					0.084 **	0.034
Construction					0.097 ***	0.035
Trade					-0.018	0.034
Transport					0.054	0.036
Bank Insurance					0.067 *	0.039
Social & Personal Service					-0.017	0.033
Public Administration					-0.032	0.036
Firm size <20 (=ref.)						
firm size 20 -199					0.057 ***	0.009
firm size 200-1999					0.089 ***	0.010
firm size >=2000					0.102 ***	0.011

Fortsetzung Tabelle 4: RE-Regression of log Gross Wages on Urban Size, Single Individuals. 1995-2007

	(1)			(2)			(3)		
	coef.	std. err		coef.	std. err		coef.	std. err	
blue-collar (=ref.)									
white collar (low, medium)							0.205 ***	0.009	
white collar (high, managerial)							0.334 ***	0.013	
civil service							0.175 ***	0.024	
<b>Region</b>									
East Germany	-0.311 ***	0.014		-0.310 ***	0.014		-0.260 ***	0.014	
hotspot	-0.002	0.022		-0.004	0.022		-0.033 +	0.021	
<b>hotspot_sex</b>	<b>-0.017</b>	0.030		<b>-0.017</b>	0.030		<b>0.019</b>	0.028	
<b>sex</b>	<b>-0.126 ***</b>	0.014		<b>-0.120 ***</b>	0.015		<b>-0.145 ***</b>	0.014	
Period dummies	yes								
constant	3.134 ***	0.090		3.132 ***	0.090		3.209 ***	0.095	
$\sigma_v^2$	0.401			0.401			0.361		
$\sigma_\varepsilon^2$	0.237			0.237			0.224		
rho	0.741			0.741			0.722		
N (person years)	15644			15644			14939		
N (persons)	4503			4503			4341		
R <sup>2</sup> (overall)	0.598			0.597			0.645		

Significance-levels: p<0.01(\*\*\*), p<0.05 (\*\*), p<0.1 (\*)

# Gender Pay Gap and Urban Size: by groups

**Table 6: RE-Regression of log Gross Wages on Urban Size, 1995-2007**

	WOMEN				MEN			
	Married		Single		Married		Single	
	coeff	std. err	coeff	std. err	Coeff	std. err	coeff	std. err
<i><b>Human capital</b></i>								
hours (log)	0.857 ***	0.037	0.844 ***	0.063	1.351 ***	0.064	1.506 ***	0.134
hours (log) <sup>2</sup>	-0.011	0.006	-0.014	0.011	-0.138 ***	0.010	-0.154 ***	0.022
education	0.056 ***	0.002	0.068 ***	0.003	0.050 ***	0.001	0.065 ***	0.003
experience	0.025 ***	0.001	0.037 ***	0.003	0.021 ***	0.001	0.039 ***	0.003
experience2	0.000 ***	0.000	-0.001 ***	0.000	0.000 ***	0.000	-0.001 ***	0.000
share part-time	-0.191 ***	0.013	-0.309 ***	0.024	-0.546 ***	0.030	-0.695 ***	0.033
tenure	0.010 ***	0.000	0.010 ***	0.001	0.006 ***	0.000	0.008 ***	0.001
age	-0.007	0.001	-0.002 ***	0.002	-0.002	0.001	-0.007 ***	0.002
<i><b>Household</b></i>								
child present	-0.016 ***	0.006	-0.003	0.013	0.019 ***	0.004	-0.010	0.026
child <7	-0.018 ***	0.007	-0.017	0.018	0.011 ***	0.004	0.200 ***	0.065
<i><b>Region</b></i>								
East Germany	-0.197 ***	0.011	-0.274 ***	0.019	-0.330 ***	0.009	-0.244 ***	0.020
hotspot	<b>0.041</b> ***	0.011	-0.022	0.020	<b>0.014</b> *	0.009	-0.023	0.019
industry	yes		yes		yes		yes	
occupation	yes		yes		yes		yes	
Period dummies	yes		yes		yes		yes	
constant			3.038 ***	0.117	3.498 ***	0.109	2.942 ***	0.215
$\sigma^2_v$	0.299		0.354		0.267		0.358	
$\sigma^2_\epsilon$	0.234		0.232		0.170		0.213	
rho	0.619		0.700		0.711		0.739	
N	27811		7999		33838		6961	
N (groups)	5986		2335		6561		2012	
R <sup>2</sup> (overall)	0.739		0.680		0.599		0.572	

# Gender Pay Gap and Urban Size: decomposition

Tabelle 7: Oaxaca-Blinder decomposition of male-female wage differentials by region and marital status

	(1) human capital			(2) human capital + household			(3) human capital + household + industry & occupation		
	not hotspot	hotspot	Diff.	not hotspot	hotspot	Diff.	not hotspot	hotspot	Diff.
MARRIED									
<i>explained</i>									
<b>endowment</b>	<b>0.516</b> *** (0.005)	<b>0.432</b> *** (0.012)	<b>-0.084</b>	<b>0.488</b> *** (0.006)	<b>0.413</b> *** (0.013)	<b>-0.075</b>	<b>0.486</b> *** (0.007)	<b>0.379</b> *** (0.017)	<b>-0.107</b>
<i>unexplained</i>									
<b>coefficient</b>	0.250 *** (0.009)	0.147 *** (0.019)		0.235 *** (0.012)	0.124 *** (0.024)		0.254 *** (0.034)	0.124 (0.124)	
<b>+ interaction</b>	-0.046 *** (0.008)	0.047 *** (0.018)		-0.052 *** (0.009)	0.043 *** (0.019)		-0.012 (0.009)	0.078 *** (0.026)	
<b>= total</b>	<b>0.204</b>	<b>0.193</b>	<b>-0.011</b>	<b>0.183</b>	<b>0.167</b>	<b>-0.016</b>	<b>0.241</b>	<b>0.202</b>	<b>-0.039</b>
SINGLES									
<i>explained</i>									
<b>endowment</b>	<b>0.172</b> *** (0.009)	<b>0.125</b> *** (0.020)	<b>-0.047</b>	<b>0.203</b> *** (0.011)	<b>0.169</b> *** (0.023)	<b>-0.034</b>	<b>0.208</b> *** (0.014)	<b>0.148</b> *** (0.035)	<b>-0.060</b>
<i>unexplained</i>									
<b>coefficient</b>	<b>0.094</b> *** (0.011)	<b>0.110</b> *** (0.021)		<b>0.090</b> *** (0.018)	<b>0.135</b> *** (0.033)		<b>0.112</b> (0.072)	<b>0.245</b> (0.213)	
<b>+ interaction</b>	<b>0.018</b> *** (0.006)	<b>0.000</b> (0.012)		<b>0.021</b> * (0.012)	<b>-0.021</b> (0.023)		<b>0.056</b> *** (0.016)	<b>0.004</b> (0.042)	
<b>= total</b>	<b>0.112</b>	<b>0.110</b>	<b>-0.002</b>	<b>0.110</b>	<b>0.114</b>	<b>0.004</b>	<b>0.168</b>	<b>0.248</b>	<b>0.050</b>

Significance-levels: p<0.01(\*\*\*), p<0.05 (\*\*), p<0.1 (\*); effect coding using B. Jann's "devcon" command

- Household structure tends to impose restrictions on individual mobility
  - Economic asymmetry in households leads to differential impact of mobility restrictions on men and women;
  - Size of the labour market can to some degree counterbalance this disadvantages
- 
- ➔ Increasing importance of metropolitan regions especially for dual-career couples
  - ➔ Also for married men



- Analysis of different occupations, qualification groups
- Extending the regional analysis
- Heckman type selection correction for multi-level data
- Matching techniques

Thank You for Your Attention !